## SAUL CENTERS, INC.

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## Saul Centers, Inc. Reports Fourth Quarter and Annual 2005 Earnings

February 22, 2006, Bethesda, MD.

Saul Centers, Inc. (NYSE: BFS), an equity real estate investment trust (REIT), announced its operating results for the quarter and year ended December 31, 2005. Total revenues for the quarter ended December 31, 2005 increased 10.8% to \$32,774,000 compared to \$29,569,000 for the 2004 quarter. Operating income, defined as net income available to common stockholders before minority interests and preferred stock dividends increased 18.0% to \$9,740,000 compared to \$8,256,000 for the comparable 2004 quarter. Net income available to common stockholders was \$5,890,000 or \$0.35 per diluted share for the 2005 quarter, a per share increase of 34.6% compared to net income available to common stockholders of \$4,228,000 or \$0.26 per diluted share for the 2004 quarter. Acquisitions and developments completed during the trailing twelve months produced the significant portion of increased operating income for the 2005 fourth quarter.

Same property revenues for the total portfolio increased 4.4% for the 2005 fourth quarter compared to the same quarter in 2004 and same property operating income increased 2.8%. The same property comparisons exclude the results of operations of properties not in operation for each of the comparable reporting periods. Additionally, Lexington Mall results are not included in same property performance due to the planned redevelopment of the center. Property operating income is calculated as total property revenue less property operating expenses, provision for credit losses and real estate taxes. Same property operating income in the shopping center portfolio increased 3.2% for the 2005 fourth quarter compared to the prior year's quarter. Same property operating income in the office portfolio grew 1.8% for the 2005 quarter.

For the year ended December 31, 2005, total revenues increased 12.6% to \$127,015,000 compared to \$112,842,000 for the 2004 year. Operating income before gain on property sold, minority interests and preferred stock dividends increased 9.8% to \$37,025,000 compared to \$33,707,000 for the 2004 year. Net income available to common stockholders was \$21,227,000 or \$1.27 per diluted share for the 2005 year, resulting in a per share increase of 13.4% compared to net income available to common stockholders of \$18,174,000 or \$1.12 per diluted share for the 2004 year. Acquisitions and developments completed during 2004 and 2005 produced the significant portion of increased operating income for the 2005 year.

Same property revenues for the total portfolio increased 3.4% for the 2005 year compared to the 2004 year and same property operating income increased 2.3%. Same property operating income in the shopping center portfolio increased 2.6% and same property operating income in the office portfolio grew 1.6% for the 2005 year.

As of December 31, 2005, 97.1% of the operating portfolio was leased, compared to 93.9% a year earlier. The 2004 leasing percentage was adversely impacted by 133,000 square feet of vacant space in the Lexington Mall which the Company was not leasing in anticipation of redeveloping the shopping center. Since September 30, 2005, the Company has been actively planning the redevelopment of the property and has taken the space out of service. On a same property basis, 96.9% of the portfolio was leased, compared to the prior year level of 95.7%. The increase in 2005 leasing percentage resulted from the lease-up of space at Olde Forte Village and Southside Plaza and to a lesser extent, the full lease-up of Washington Square.

Funds From Operations (FFO) available to common shareholders (after deducting preferred stock dividends) increased 12.8% to \$13,628,000 in the 2005 fourth quarter compared to \$12,084,000 for the same quarter in 2004. The \$1,544,000 increase in FFO available to common shareholders in the 2005 quarter resulted primarily from increased operating income from retail acquisition and development properties. On a diluted per share basis, FFO available to common shareholders increased 8.9% to \$0.61 per share in 2005 compared to \$0.56 for the 2004 quarter. FFO available to common shareholders for the 2005 year increased by \$6,191,000 (13.2%) to \$53,222,000 primarily due to increased operating income from retail acquisition and development properties and to a lesser extent, the resolution of the Lexington Mall land use dispute during the third quarter. Diluted per share FFO available to common shareholders increased 10.0% to \$2.42 per share in 2005 compared to \$2.20 for the 2004 year. FFO, a widely accepted non-GAAP financial measure of operating performance for real estate investment trusts, is defined as net income plus minority interests, extraordinary items and real estate depreciation and amortization, excluding gains and losses from property sales.

During 2005, the Company paid four quarterly dividends totaling \$1.60 per share on its common stock. On January 31, 2006, the Company paid a quarterly common stock dividend of \$0.42 per share, an annualized dividend rate of \$1.68 per share.

Also during 2005, the Company acquired three grocery anchored shopping centers totaling 370,000 square feet, and completed the construction and lease-up of three neighborhood shopping center developments totaling 180,000 square feet.

Saul Centers is a self-managed, self-administered equity real estate investment trust headquartered in Bethesda, Maryland. Saul Centers currently operates and manages a real estate portfolio of 45 community and neighborhood shopping center and office properties totaling approximately 7.6 million square feet of leasable area. Over 80% of the Company's cash flow is generated from properties in the metropolitan Washington, DC/Baltimore area.

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# **Saul Centers, Inc. Condensed Consolidated Balance Sheets**

(\$ in thousands)

	Ι	December 31, 2005	_	December 31, 2004		
Assets		(Unaudited)				
Real estate investments						
Land	\$	139,421	\$	119,029		
Buildings		575,504		521,161		
Construction in progress	_	47,868	=	42,618		
		762,793		682,808		
Accumulated depreciation.	_	(195,376)	-	(181,420)		
		567,417		501,388		
Cash and cash equivalents		8,007		33,561		
Accounts receivable and accrued income, net		23,410		20,654		
Lease acquisition costs, net		19,834		17,745		
Prepaid expenses		2,540		2,421		
Deferred debt costs, net		5,875		5,011		
Other assets	_	4,386	-	2,616		
Total assets	<b>\$</b> _	631,469	\$	583,396		
Liabilities  Mortgage notes payable	•	471,931	\$	453,646		
	Ф	10,500	Ą	455,040		
Revolving credit facility  Dividends and distributions payable		11,319		10,424		
Accounts payable, accrued expenses and other liabilities				12,318		
•		13,679 9,558		,		
Deferred income	_		=	6,044		
Total liabilities	-	516,987	-	482,432		
Minority Interests	_	3,068	-			
Stockholders' Equity						
Preferred stock		100,000		100,000		
Common stock		169		164		
Additional paid in capital		123,339		106,886		
Accumulated deficit	_	(112,094)	-	(106,086)		
Total stockholders' equity	_	111,414	-	100,964		
Total liabilities and stockholders' equity	\$_	631,469	\$	583,396		

### Saul Centers, Inc.

### **Condensed Consolidated Statements of Operations**

(In thousands, except per share amounts)

	Three Months Ended December 31,			Year Ended December 31,			
	2005	2004		2005	2004		
Revenue	(Un	audited)		(Unaudited)			
Base rent.	\$ 25,784	\$ 23,774	\$	99,448 \$	91,125		
Expense Recoveries	5,343	4,352		20,027	16,712		
Percentage Rent	639	491		2,057	1,635		
Other	1,008	952	_	5,483	3,370		
Total revenue	32,774	29,569	_	127,015	112,842		
Operating Expenses							
Property operating expenses	4,031	3,122		14,724	12,070		
Provision for credit losses	54	189		237	488		
Real estate taxes	2,870	2,585		11,040	9,789		
Interest expense and deferred debt amortization	7,658	7,114		30,207	27,022		
Depreciation and amortization	5,888	5,828		24,197	21,324		
General and administrative	2,533	2,475	_	9,585	8,442		
Total operating expenses	23,034	21,313	_	89,990	79,135		
Operating Income	9,740	8,256		37,025	33,707		
Gain on Property Disposition					572		
Minority Interests	(1,850)	(2,028)	_	(7,798)	(8,105)		
Net Income	7,890	6,228		29,227	26,174		
Preferred Dividends	(2,000)	(2,000)	_	(8,000)	(8,000)		
Net Income Available to Common Stockholders	\$5,890	\$4,228_	\$_	21,227 \$	18,174		
Per Share Net Income Available to Common Stockholders :							
Basic	\$0.35	\$0.26	\$_	1.27 \$	1.13		
Diluted	\$0.35	\$0.26_	\$_	1.27 \$	1.12		
Weighted Average Common Stock Outstanding :							
Common stock	16,840	16,352		16,663	16,154		
Effect of dilutive options	119	100	_	107	57		
Diluted weighted average common stock	16,959	16,452	=	16,770	16,211		

#### Saul Centers, Inc.

#### **Supplemental Information**

(In thousands, except per share amounts)

		Th	Three Months Ended December 31,			Year Ended December 31,			
		_	2005	_	2004	_	2005	_	2004
Reconcilia	tion of Net Income to Funds From Operations (FFO	(1)	(Una	naudited)			(Unaudited)		1)
	come		7,890	\$	6,228	\$	29,227	\$	26,174
Less:	Gain on sale of property								(572)
Add:	Real property depreciation & amortization		5,888		5,828		24,197		21,324
Add:	Minority interests		1,850		2,028		7,798		8,105
FI	FO		15,628		14,084		61,222		55,031
Less:	Preferred dividends		(2,000)	_	(2,000)	_	(8,000)		(8,000
FI	FO available to common shareholders	\$_	13,628	\$	12,084	\$	53,222	\$_	47,031
Veighted .	Average Shares Outstanding :								
Dilute	d weighted average common stock		16,959		16,452		16,770		16,211
Conve	rtible limited partnership units		5,291		5,198		5,233		5,194
Dilute	d & converted weighted average shares	=	22,250	=	21,650	_	22,003	_	21,405
er Share	Amounts:								
FFO a	vailable to common shareholders	\$	0.61	\$	0.56	\$	2.42	\$	2.20
Net In	tion of Net Income to Same Property Operating Income	\$	7,890	\$	6,228	\$	29,227	\$	26,174
Add:	Interest expense and deferred debt amortization		7,658		7,114		30,207		27,022
Add:	Depreciation and amortization		5,888		5,828		24,197		21,324
Add:	General and administrative		2,533		2,475		9,585		8,442
Less: Less:	Interest income		(140)		(82)		(661)		(572 (257
Add:	Minority interests		1,850		2,028		7,798		8,105
	roperty operating income	_	25,679	_	23,591		100,353		90,238
Less:	Acquisitions & developments		(1,745)		(321)		(12,418)		(6,101
Less:	Lexington property operating income		(41)		(24)		(1,966)		(101
	otal same property operating income		23,893	<b>\$</b>	23,246	\$	85,969	\$	84,036
	Shopping Centers	_	17,050	•	16,521	\$	58,987	•	57,479
	Office Properties		6,843	Ф	6,725	Ф	26,982	Φ	26,557
	otal same property operating income		23,893	<u> </u>	23,246		85,969	<u> </u>	84,036
10	Jun Same property operating income		43,093	Ψ ==	43,440	<sup>Φ</sup> =	03,707	$^{\Psi} =$	0+,030

<sup>(1)</sup> FFO is a widely accepted non-GAAP financial measure of operating performance of real estate investment trusts ("REITs"). FFO is defined by the National Association of Real Estate Investment Trusts as net income, computed in accordance with GAAP, plus minority interests, extraordinary items and real estate depreciation and amortization, excluding gains or losses from property sales. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs, which is disclosed in the Consolidated Statements of Cash Flows in the Company's SEC reports for the applicable periods. FFO should not be considered as an alternative to net income, its most directly comparable GAAP measure, as an indicator of the Company's operating performance, or as an alternative to cash flows as a measure of liquidity. Management considers FFO a supplemental measure of operating performance and along with cash flow from operating activities, financing activities and investing activities, it provides investors with an indication of the ability of the Company to incur and service debt, to make capital expenditures and to fund other cash needs. FFO may not be comparable to similarly titled measures employed by other REITs.