## SAUL CENTERS, INC.

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#### Saul Centers, Inc. Reports Third Quarter 2009 Earnings

November 5, 2009, Bethesda, MD.

Saul Centers, Inc. (NYSE: BFS), an equity real estate investment trust (REIT), announced its operating results for the quarter ended September 30, 2009. Total revenue for the three months ended September 30, 2009 ("2009 Quarter") decreased 1.6% to \$40,273,000 compared to \$40,947,000 for the three months ended September 30, 2008 ("2008 Quarter"). Operating income, which is net income available to common stockholders before gain on property dispositions, loss on early extinguishment of debt, income attributable to the noncontrolling interest and preferred stock dividends, increased 0.8% to \$11,349,000 for the 2009 Quarter compared to \$11,264,000 for the 2008 Quarter. Net income available to common stockholders was \$5,822,000 or \$0.32 per diluted share for the 2009 Quarter, compared to net income available to common stockholders of \$5,736,000 or \$0.32 per diluted share for the 2008 Quarter. Results for the 2008 Quarter were impacted by a one-time non-cash depreciation charge of \$1,112,000 arising from the demolition of a portion of the Smallwood Village Center in conjunction with the Company's redevelopment of the property.

Same property revenue for the total portfolio decreased 2.3% for the 2009 Quarter compared to the 2008 Quarter and same property operating income decreased 2.0%. The same property comparisons exclude the results of operations of properties not in operation for each of the comparable reporting quarters. Same property operating income in the shopping center portfolio decreased 2.9% for the 2009 Quarter compared to the 2008 Quarter. The primary cause of this decrease was a decline in base rent due to decreased leasing levels, and to a lesser extent, reduced other income, primarily due to reduced lease termination fees collected during the 2009 Quarter. Same property operating income in the office portfolio increased 1.4% for the 2009 Quarter.

For the nine months ended September 30, 2009 ("2009 Period"), total revenue decreased 0.3% to \$119,378,000 compared to \$119,774,000 for the nine months ended September 30, 2008 ("2008 Period") and operating income decreased 3.0% to \$33,473,000 compared to \$34,512,000 for the 2008 Period. Net income available to common stockholders was \$15,712,000 or \$0.88



per diluted share for the 2009 Period, compared to \$19,212,000 or \$1.07 per diluted share for the 2008 Period. Overall same property revenue for the total portfolio decreased 1.5% for the 2009 Period compared to the 2008 Period and same property operating income decreased 3.1%. For the 2009 Period, shopping center same property operating income decreased 4.3% due to overall increases in tenant vacancies and credit loss reserves. Same property operating income in the office portfolio increased 1.1% for the 2009 Period, due primarily to lease termination fees received, which were largely offset by increased tenant vacancy at Avenel Business Park.

As of September 30, 2009, 91.8% of the operating portfolio, including the Northrock and Westview Village development projects which are phasing into service, was leased compared to 94.7% at September 30, 2008. On a same property basis, 92.9% of the portfolio was leased, compared to the prior year level of 94.7%. The 2009 leasing percentages declined due to a net decrease of approximately 147,000 square feet of leased space.

Funds from operations (FFO) available to common shareholders (after deducting preferred stock dividends) decreased 8.3% to \$14,648,000 in the 2009 Quarter compared to \$15,966,000 for the 2008 Quarter. On a diluted per share basis, FFO available to common shareholders decreased 7.4% to \$0.63 per share for the 2009 Quarter compared to \$0.68 per share for the 2008 Quarter. FFO, a widely accepted non-GAAP financial measure of operating performance for REITs, is defined as net income plus income attributable to the noncontrolling interest, extraordinary items and real estate depreciation and amortization, excluding gains from property dispositions. FFO available to common shareholders for the 2009 Period decreased 11.8% to \$41,666,000 from \$47,263,000 during the 2008 Period. Per share FFO available to common shareholders for the 2009 Period decreased 11.4% to \$1.79 per diluted share compared to \$2.02 per diluted share for the 2008 Period. FFO decreased in the 2009 Period primarily due to the expense associated with the second quarter financing activities (\$2,023,000 or \$0.09 per diluted share), increased preferred stock dividends (\$1,687,000 or \$0.07 per diluted share), and to a lesser extent, decreased property operating income. During the 2009 second quarter, the Company refinanced mortgage debt on four properties. As a result of these refinancings, the Company incurred expense totaling \$1,660,000 related to the early retirement of the existing mortgage debt due to mature December 2011. The Company also modified its existing revolving credit agreement which was due to expire in December 2010. Interest expense and amortization of deferred debt costs includes \$363,000 associated with the modification. Therefore, total expense recognized in the 2009 Period for these financing activities was \$2,023,000.



Saul Centers is a self-managed, self-administered equity REIT headquartered in Bethesda, Maryland. Saul Centers currently operates and manages a real estate portfolio of 52 community and neighborhood shopping center and office properties totaling approximately 8.4 million square feet of leasable area. Over 80% of the Company's property operating income is generated from properties in the metropolitan Washington, DC/Baltimore area.

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### Saul Centers, Inc.

#### **Condensed Consolidated Balance Sheets**

(\$ in thousands)

	September 30, 2009	December 31, 2008
Assets	(Unaudited)	
Real estate investments		
Land	\$ 223,035	\$ 215,407
Buildings and equipment	738,125	713,154
Construction in progress	126,066	98,920
	1,087,226	1,027,481
Accumulated depreciation	(270,413)	(252,763)
	816,813	774,718
Cash and cash equivalents	14,297	13,006
Accounts receivable and accrued income, net	36,815	37,495
Deferred leasing costs, net	16,170	16,901
Prepaid expenses, net	4,860	2,981
Deferred debt costs, net	7,466	5,875
Other assets	8,294	2,897
Total assets	\$ 904,715	\$ 853,873
Liabilities	<b>4. 7. 2. 2. 4.</b>	h 740 257
Mortgage notes payable	\$ 569,634	\$ 548,265
Construction loans payable	48,294	19,230
Dividends and distributions payable	12,179	12,864
Accounts payable, accrued expenses and other liabilities	27,295	22,394
Deferred income	24,015	23,233
Total liabilities	681,417	625,986
Stockholders' equity		
Preferred stock	179,328	179,328
Common stock	179	179
Additional paid-in capital	165,794	164,278
Accumulated deficit	(123,541)	(118,865)
Total Saul Centers, Inc. stockholders' equity	221,760	224,920
Noncontrolling interest	1,538	2,967
Total stockholders' equity	223,298	227,887
Total liabilities and stockholders' equity	\$ 904,715	\$ 853,873

## Saul Centers, Inc.

#### **Condensed Consolidated Statements of Operations**

(In thousands, except per share amounts)

	Three Months En	ided September 30,	Nine Months Ended September 30, 2009 2008  (Unaudited)			
Revenue		udited)				
Base rent	\$ 31,776	\$ 31,466	\$ 93,572	\$ 93,599		
Expense recoveries	7,145	7,652	21,773	21,730		
Percentage rent	214	253	775	799		
Other	1,138	1,576	3,258	3,646		
Total revenue	40,273	40,947	119,378	119,774		
Operating expenses						
Property operating expenses	4,919	5,360	15,134	14,872		
Provision for credit losses	189	236	748	660		
Real estate taxes	4,531	4,241	13,567	12,530		
Interest expense and amortization of deferred debt costs	8,942	8,568	25,920	25,877		
Depreciation and amortization of deferred leasing costs	7,084	8,487	21,208	22,419		
General and administrative	3,259	2,791	9,328	8,904		
Total operating expenses	28,924	29,683	85,905	85,262		
Operating income	11,349	11,264	33,473	34,512		
Loss on early extinguishment of debt	-	-	(1,660)	-		
Gain on property dispositions				205		
Net income	11,349	11,264	31,813	34,717		
Income attributable to the noncontrolling interest	(1,742)	(1,743)	(4,746)	(5,837)		
Net income attributable to Saul Centers, Inc.	9,607	9,521	27,067	28,880		
Preferred dividends	(3,785)	(3,785)	(11,355)	(9,668)		
Net income available to common stockholders	\$ 5,822	\$ 5,736	\$ 15,712	\$ 19,212		
Per share net income available to common stockholders :						
Diluted	\$ 0.32	\$ 0.32	\$ 0.88	\$ 1.07		
Weighted average common stock :						
Common stock	17,892	17,834	17,881	17,801		
Effect of dilutive options	47	157	37	170		
Diluted weighted average common stock	17,939	17,991	17,918	17,971		

# **Saul Centers, Inc. Supplemental Information**

(In thousands, except per share amounts)

			Three Months Ended September 30				Nine Months Ended September 30,			
			2009 2008		2009 2008					
econciliatio	on of net income attributable to Saul Centers Inc. to FFO:	(1)	(Unau	idited)			(Unau	naudited)		
Net inc	come attributable to Saul Centers Inc	\$	9,607	\$	9,521	\$	27,067	\$	28,880	
Less:	Gain on property dispositions		-		-		-		(205)	
Add:	Real property depreciation and amortization		7,084		8,487		21,208		22,419	
Add:	Income attributable to the noncontrolling interest	. <u> </u>	1,742		1,743		4,746		5,837	
F	FO		18,433		19,751		53,021		56,931	
Less:	Preferred dividends		(3,785)		(3,785)		(11,355)		(9,668	
F	FO available to common shareholders		14,648	\$	15,966	\$	41,666	\$	47,263	
eighted a	verage shares :									
Diluted	1 weighted average common stock		17,939		17,991		17,918		17,971	
Conver	rtible limited partnership units		5,416		5,416		5,416		5,416	
Diluted	1 & converted weighted average shares	. =	23,355	_	23,407	_	23,334	_	23,387	
er share a	mounts:									
FFO av	vailable to common shareholders (diluted)		0.63	\$	0.68	\$	1.79	\$	2.02	
econciliatio	on of net income attributable to Saul Centers Inc. to same pro	perty (	perating inc	ome:						
Net inc	come attributable to Saul Centers Inc	\$	9,607	\$	9,521	\$	27,067	\$	28,880	
Add:	Interest expense and amortization of deferred debt costs		8,942		8,568		25,920		25,877	
Add:	Depreciation and amortization of deferred leasing costs		7,084		8,487		21,208		22,419	
Add:	General and administrative		3,259		2,791		9,328		8,904	
Add:	Loss on early extinguishment of debt	•	_		-		1,660			
Less:	Gain on property dispositions	•	_		-		-		(205	
Less:	Interest income		-		(190)		(6)		(501	
Add:	Income attributable to the noncontrolling interest		1,742		1,743		4,746		5,837	
Pi	roperty operating income		30,634		30,920		89,923	-	91,211	
Less:	Acquisitions & developments		(319)		_		(3,729)		(2,298	
T	otal same property operating income	\$		\$	30,920	\$	86,194	\$	88,913	
Total si	hopping centers	. \$	23,448	\$	24,149	\$	65,219	\$	68,158	
	ffice properties		6,867		6,771		20,975		20,755	
T	otal same property operating income	\$	30,315	\$	30,920	\$	86,194	\$	88,913	

<sup>(1)</sup> The National Association of Real Estate Investment Trusts (NAREIT) developed FFO as a relative non-GAAP financial measure of performance of an equity REIT in order to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is defined by NAREIT as net income, computed in accordance with GAAP, plus income attributable to the noncontrolling interest, extraordinary items and real estate depreciation and amortization, excluding gains or losses from property dispositions. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs, which is disclosed in the Company's Consolidated Statements of Cash Flows for the applicable periods. There are no material legal or functional restrictions on the use of FFO. FFO should not be considered as an alternative to net income, its most directly comparable GAAP measure, as an indicator of the Company's operating performance, or as an alternative to cash flows as a measure of liquidity. Management considers FFO a meaningful supplemental measure of operating performance because it primarily excludes the assumption that the value of the real estate assets diminishes predictably over time (i.e. depreciation), which is contrary to what we believe occurs with our assets, and because industry analysts have accepted it as a performance measure. FFO may not be comparable to similarly titled measures employed by other REITs.